2021 ANNUAL REPORT



To lead a movement to ensure that every North Carolinian has a home in which to live with dignity and opportunity.

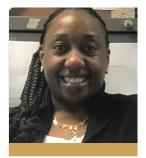
We added new staff members this year



Jessica Griffin

Development Director *Raleigh, NC*

Jessica Griffin joined the Coalition in 2021 as our new Development Director. She grew up in Wake County and brings more than thirteen years of nonprofit and fundraising experience. She is passionate about providing people the opportunity to invest and build community, building authentic relationships with stakeholders, and strategic system level planning. Jessica has worked at state level and multistate regional organizations, including membership and network based nonprofits. Most recently she served as Development Manager at the NC Partnership for Children.



Tara Bailey

Housing Program Coordinator New Bern, NC

Tara Bailey joined the Coalition in 2021 as the Housing Program Coordinator. With over ten years of experience in the housing industry, every position she has held during these ten years has been linked by the common thread of serving her community. This includes over five years of experience in home mortgage with Wells Fargo, almost nine years of service with Twin Rivers Opportunities, Inc. as a housing counselor, and helping to create and run the Craven Resource Council which provides community resources to those in need.



A Letter from Executive Director, Samuel Gunter

Thank you again for your continued support of the Coalition as we strive to lead a movement to ensure that every North Carolinian has a home in which to live with dignity and opportunity. While 2021 offered some unique challenges as we continued to wrestle with the impacts of the COVID pandemic on the housing needs of the state and the operations of our organization, it has been a year of growth. We continued to host our conferences virtually, and while we are looking forward to beginning to gather again in 2022, they were both a success. We saw our state pass a twoyear budget for the first time since 2015, and thanks to your advocacy, that budget included a historic allocation of funds to meet the unique challenges faced by housing providers due to increased construction costs brought on by the pandemic. The programmatic work of the Coalition continues to grow with new partnerships and new work. We have even grown our administrative capacity to support the ongoing networking, programmatic, policy, and movement building work. As we turn to 2022, we are putting a team together that is ready to respond to the new challenges we will face in the future, and that only happens because of you.

NC Housing Coalition Policy Committee Members

Gregg Warren DHIC (*retired*), former NCHC Board Member

Sarah Grymes Housing Assistance

Sofia Crisp Housing Consultants Group, NCHC Board Member

Denise Neunaber Redesign Collaborative

Karen Kennedy City of Sanford

Terry Bellamy Madison County

Greg Kirkpatrick Habitat for Humanity NC (*retired*)

Matt Whittle Habitat for Humanity of Goldsboro-Wayne

Robin Merrell Pisgah Legal Services, former NCHC Board Member

Jason Gray NC Rural Center

Nikitra Bailey National Fair Housing Alliance, NCHC Board Member **Rochelle Sparko** Center for Responsible Lending

Adam Sotak NC Child

Whitney Tucker Center on Budget and Policy Priorities

Bill Rowe NC Justice Center

Stephen Sills UNCG Center for Housing & Community Studies

Bob Kucab NCHFA, Retired

Mark Shelburne Novogradac, former NCHC Board Member

John Stokes Truist

Joanna LeClair Wells Fargo (*retired*), former NCHC Board Member

Tamika Bowers Wells Fargo

Sallie Surface CADA, former NCHC Board Member

Policy Agenda

The Coalition's work to bring about needed policy changes focuses on the following priorities:

- 1. Advocate for reliable, dedicated, and coordinated public resources that meet the scale of the housing need.
- 2. Promote equitable access to housing and opportunity that reckons with our long history of racist housing policies and practices.
- 3. Ensure that local policies facilitate an adequate supply of quality housing accessible across a community's income spectrum.
- 4. Support housing policies and resources that keep families in their homes and allow communities to thrive.



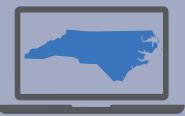
New Partnership Opportunities

The Coalition began a \$425,000 partnership with Truist to provide continued support and statewide coordination of the Coalition's network of local housing counseling agencies. In 2010, North Carolina had 110 local housing counseling agencies respond to the foreclosure crisis. Today, there are 54 agencies and 17 counties do not have an assigned LHCA. This loss of capacity is detrimental to current and potential homeowners as Covid-19 forbearance protections end. This investment in the technological capacity of housing counseling agencies will improve their administrative capacity, expand their geographic scope, and thereby increase the number of families who will be served.





BRINGING IT HOME 2021 VIRTUAL EDITION



Bringing it Home Virtual Conference

The Coalition, in partnership with the NC DHHS ESG Office and the NC Coalition to End Homelessness, held a virtual Bringing it Home Conference on June 8-9, 2021. This conference was free for all attendees, drawing more than 575 registrations. A welcome session included special statements from Governor Roy Cooper and NC DHHS Secretary Dr. Mandy Cohen. Around 225 individuals attended the virtual opening session live. The conference also hosted nine workshops on various homelessness services topics, such as lowering barriers to shelters, racial equity, and a policy update from the Coalition. Live attendance ranged from 85 to 140 people per session.





Housing Works Virtual Conference

The 2021 Housing Works virtual conference took place on October 14-15. Of the more than 550 registrants, 378 attended the opening session live and 287 attended the Industry Update and closing session on Day 2. Day 1 workshops averaged 145 live participants per session, and Day 2 workshops averaged 123 live participants per session.



WEBINARS/MEETINGS



HOUSING COUNSELING

COVID-19 drastically changed the way our network counsels clients, and many agencies transitioned to a virtual platform. While the global pandemic brought new challenges to the work of housing counseling, the need for the services provided by our statewide network of housing counselors is greater than ever. Meeting the needs of clients is still the primary focus of our HUD Intermediary housing counseling network. In 2021, we distributed **\$737,878 in HUD grant funds** to our network of housing counseling agencies across the state.

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HOUSING CALL + HOUSING MATTERS 2 ME

45 housing calls hosted
2,913 housing call-ins
65 average call-ins
3,950 downloads

MEDIA ENGAGEMENT





Mobilize

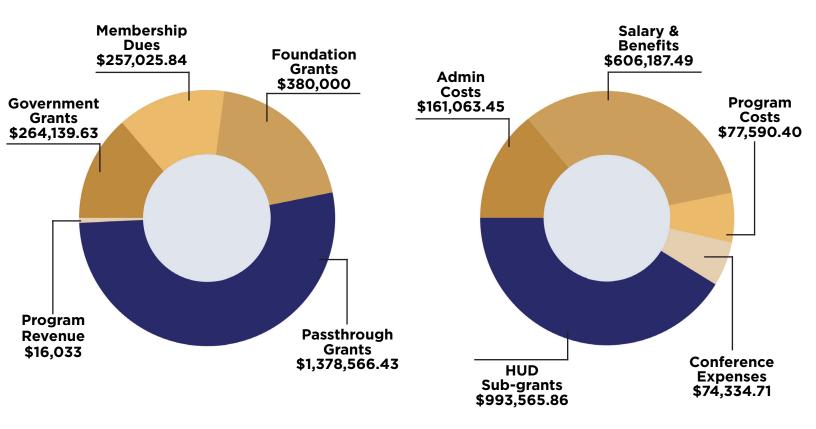
In 2021 your advocacy led to some key policy wins both big and small. Some of the most significant highlights are:

- Helped support the inclusion of \$50 billion of housing resources in the federal American Rescue Plan, including money for rental, mortgage and utility assistance, housing counseling, and other housing development;
- Allocated \$170 million State and Local Fiscal Recovery Funds to the Workforce Housing Loan Program to fill gaps brought on by construction cost increases; and
- Successfully removed harmful policy provisions impacting the NC Housing Finance Agency's ability to finance affordable housing

Financials

What Came In

What Went Out



Board of Directors

Nikitra Bailey National Fair Housing Alliance

Evan Covington Chavez Capitol Broadcasting Company

Dan Kornelis Forsyth County Department of Housing and Community Development Autrice Campbell Long Truist

Sofia Crisp Housing Consultants Group

Lee Cochran Laurel Street Residential

Tyler Mulligan UNC School of Government **Kim Cameron - Chair** Woodforest National Bank

> **Ted Edwards** The Banks Law Firm

Lesley Albritton Disaster Relief Project at LegalAid of NC

Members

Organizations (GREEN indicates new members)

AARP NC Ada Jenkins Center Affordable Homeownership Foundation. Inc. Affordable Housing Management, Inc. Albemarle Central School, LLC Anson County Homes of Hope Apartment Association of North Carolina Asheville Area Habitat for Humanity Bank of America **Beacon Management Bellwether Enterprise** Bernard Robinson & Co., LLP Blanco Tackabery & Matamoros, PA **Blue 22 Development Brick Capital CDC Brunswick County Habitat for Humanity BSRI Burlington Housing Authority** CAHEC **CAHEC Management Cape Fear Community Land Trust Cape Fear Habitat for Humanity Cape Fear Housing Coalition** CASA Center for Responsible Lending, Self-Help Centrant **Chatham County Chatham Habitat for Humanity Choanoke Area Development Association** of NC, Inc. **Churchill Stateside Group** City of Durham Department of Community Development City of Winston-Salem Coleman Talley LLP Community Foundations CDC, Inc. **Community Home Trust Community Housing Solutions Community Link Community Management Corporation**

Connelly Builders, Inc. Dauby, O'Connor & Zaleski, LLC DHIC **Disability Advocacy Center Disability Rights NC DreamKey Partners** Eagles' Wings CDC East Carolina Community Development, Inc. **EmPOWERment**, Inc. **Evans Cabinet Corporation Evergreen Construction Families Moving Forward Families Together** Family Promise of the Lower Cape Fear **Financial Protection Law Center** First Bank **First Citizens Bank** Fitch Irick Partners, LLC Forsyth County Community & Economic Development **Gateway Management Company** Give Impact **Goldsboro Housing Authority Greensboro Housing Authority Greensboro Housing Coalition Greenville Housing Authority** Greenway Development Co. Greystone Affordable Housing Initiatives Griffin Realty and Construction Enterprises, Inc. Habitat for Humanity of Charlotte Habitat for Humanity of Durham Habitat for Humanity of Forsyth County Habitat for Humanity of Greater Greensboro Habitat for Humanity of North Carolina Habitat for Humanity of Orange County Habitat for Humanity of Wake County Halcon Companies, LLC Hamel Builders, Inc. **Harkins Builders High Point Housing Authority**

Home Solutions of Davidson County

HOPE. North Carolina, Inc. Housing Consultants Group Indie Tree, Inc. Innovative Green Builders, Inc. **Invictus Development, LLC JMB** Preservation Advisors **Kinadom CDC** Landmark Development Laurel Street Residential Metropolitan Housing & CDC, Inc. Mills Construction Company Monroe-Union County CDC Mosaic Development Group, Inc. New Bern Housing Authority North Carolina Indian Housing Authority North State Bank Northwestern Regional Housing Authority **OnTrack WNC** Parker General Contractors, LLC **Partners Ending Homelessness Partnership Property Management Pinnacle Financial Partners** Pryzwansky Law Firm Pyramid Environmental and Egineering **RBC Capital Markets - TCEG Rebuilding Together of Greater Charlotte Red Stone Equity Partners Reinvestment Partners River City CDC Rocky Mount Housing Authority** Roof Above, Inc. S3 Architects PLLC SafeGuard CCS Salisbury CDC Salisbury Housing Authority SL Nusbaum Realty Co. Solstice Partners South Creek Development, LLC Stogner Architecture, PA The Arc of North Carolina The Banks Law Firm

Members

Organizations (continued)

The Brockmann Law Firm, PC The BTR Communities Group, LLC The Catherine H. Barber Memorial Shelter The Housing Assistance Corporation The Humane Society of the United States **The Mid-Atlantic Foundation** The New Edenton Housing Authority The Sherbert Group Third Wave Housing **Tightlines Designs** Town of Chapel Hill Truist Bank United Management II Vaya Health Wallace Architects, LLC WAMY Community Action, Inc. WDT Development, LLC WEAVERCOOKE Construction, LLC Wells Fargo Wesley CDC Western Carolina Community Action, Inc. White Oak Foundation, Inc. Winn Development Woda Cooper Companies, Inc. Workforce Homestead, Inc. Wynnefield Properties



Individuals (GREEN indicates new members)

Joseph Kass

John Apol **Pamela Atwood** Paul Baalman Jannet Barnes Marsha Basloe Paulette Bekolo **Christine Berndt** Juanita Britton Stephen Brock **Ronald Brown Jacqueline Bullock** Terri Burhans **Matthew Cable Douglas Call** Teresa Campo **Dede Carney George Carver Bethany Chaney** Sarah Cohn **Betty Corbett Stephen Crane Sheryl Cromedy** Amy & Kurt Cubbage Dan Curry **Patsy Davis Taylor Davis** Heather Dominique **Angela Dreher** Mark Dunham Traci Dusenbury Tate **Stephanie Ebron Beverly El-Amin** Gaby Escobar **Elle Evans Peterson Katherine Everett** Kellie Falk Sami Find Todd Fiskin Jeanne Ford **Kris Fountain Gail Friedman** Misti Fuller **Gloria Garton** Wanda Gilbert-Coker Robin Haddock **Robin Hammond Sherrill Hampton** Willy Hardy **Edrick Harris** Wendy Harris **Peggy Hendrix Andrew Hendry** Toni Holt Tom Honevcutt Melinda Horton Wanda Hunter **Kelly Hutchinson** Marshall Isler **Dee Jackson** Toni Jackson Tracy Jackson **Courtney James Kimberly Jenkins Carole Johnson**

Karen Kennedy Paul Kennedy **Dianne Khin** Allison King Marti Knisley **Claudia Koonz Bob Kucab Phil Landis** Karen Laviner Sung-Jin Lee **Dan Levine** Evan Lewis **Liz Lobaton Rachel Mann Andrew Mayronne Brooks Ann McKinney Tracie McMillan Downer Robin Merrell Antwine Mitchell** Felice Mitchell William Morrow Tyler Mulligan Kent Neumann **Douglas Peterson** Sandy Porcaro Julie Porter Mary Powell-Carr **Dominique Pryor-Anderson** Victoria Putman **Melinda Race** Joe & Nancy Rappl **Curtis Reid Davitte Richardson** Suzanne Rogers William Rowe Kathryn Sabbeth **Kimberly Sanchez** Lloyd Schmeidler **Justin Sigmon Arlene Smith Danny Smith** Anna Stein **Dona Stephenson** James Stroud Mark Swallow Ashana Taylor Jennifer Taylor **Benja Thomas** Jacqueline Thompson **Regi Troullier Robinson Villa** Jody Wainio **Tanita Wallace** Jackie Edwards Walton **Gregory Warren** Lori Watts Nancy Welch Phil Welch Tasha White **Teena Willis Mary Worsley James Yankaskas**

Thank You To Our Partners













ST. FRANCIS OF ASSISI





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